

## **China project – Additional services**

### **Customer:**

A middle-class industrial plant from Russia

### **Initial situation:**

The Russian company was desperately looking for a Russian interpreter who could also speak Chinese, but was unable to find anyone. Therefore, they asked China Expert Consulting for help.

### **Order:**

Provide a Chinese-Russian interpreter for an important business meeting

### **Procedure:**

- The needs of the customer were analysed
- After that an interpreter was chosen according the required languages and industries
- The interpreter took part in the business meeting and translated between Chinese and Russian

### **Results:**

The customer was thoroughly satisfied as they were able to communicate with the Chinese business partner in their mother tongue and the interpreter was also able to correctly translate complicated technical concepts due to their industry-specific experience.